## **TERMS OF REFERENCE**

## I. PROJECT/ACTIVITY:

Procurement of a reputable training provider for the conduct of the COMPETENCY BUILDING PROGRAM TIER II for DOT employees.

## III. SPECIFIC REQUIREMENTS:

- ✓ Training Provider must have current ISO certification and Civil Service Commission accreditation
- ✓ Must have at least 10 years of experience as a training provider
- Experience in delivery of similar and related training to reputable companies, government agencies, and international organizations.
- ✓ Must have a minimum of 3 resource speakers per run.
- Can conduct training on the following dates:

December 3-7, 2018

December 10-14, 2018

January 7 – 11, 2019

January 14 – 18, 2019 W

## IV. SCOPE OF DELIVERABLES:

- √ 5-day training for a group of 30 employees per run, for 6 runs
- ✓ Submission of training modules on the opening of bids.
- ✓ Submission of training reports upon payment.
- ✓ Minimum course content:

Day 1- Communicating with Impact	Day 3- The Language of Business
<ul> <li>The Executive Presence</li> </ul>	<ul> <li>Technical Writing</li> </ul>
<ul> <li>The Art of Storytelling</li> </ul>	<ul> <li>Media Training 101</li> </ul>
<ul> <li>Presentation Mastery</li> </ul>	Business Communication
<ul> <li>Audience Analysis</li> </ul>	<ul> <li>Customer Service Etiquette</li> </ul>
Day 2- Global Language Excellence	Day 4-Leadership Training
<ul> <li>Grammar Mastery</li> </ul>	<ul> <li>Personality Profiling</li> </ul>
<ul> <li>Email Etiquette</li> </ul>	<ul> <li>Handling Diversity</li> </ul>
<ul> <li>Assertiveness and Sensibility</li> </ul>	<ul> <li>Crisis Management</li> </ul>
<ul> <li>Communication Frameworks</li> </ul>	<ul> <li>Problem Solving and Decision</li> </ul>
	Making
Day 5 –Personalit	y Development
<ul> <li>Image Enhancement and Make-Over</li> </ul>	
<ul> <li>Time and Stress Management</li> </ul>	
• Diplor	macy and Protocol Training

● Social Graces and Fine Dining Etiquette

✓ Pre and Post-tests/assessment.

V. APPROVED BUDGET FOR CONTRACT: P

P 1,680,000.00

(Inclusive of VAT)

VI. TERMS OF PAYMENT

Government Procedure

VII. CONTACT PERSON

Jerlie S. Ganiga

VIII. CONTACT NUMBER

459-5200 Local 114

**RECOMMENDING APPROVAL:** 

APPROVED/DISAPPROVED:

WERNIE VELARDE-MORALES

Director, Administrative Service

ATTY. REVNALDO L. CHING

OIC-Undersecretary for Administration